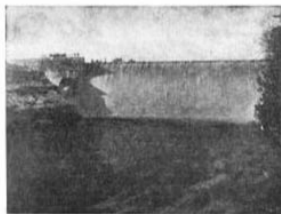


THE building at No. 34 West 26th Street, where we have had our offices for the last five years, having been torn down, we have moved to larger quarters in the Knickerbocker Trust Company's new building, No. 60 Broadway. In our new location we are better prepared than ever before to handle works of magnitude, where speed is the first consideration.

We are now beginning upon our fourteenth year of Cost-Plus-A-Fixed-Sum, and our sixth year of nothing but Cost-Plus-A-Fixed-Sum.

We use on our work many patented devices and methods for saving money. Such, for example, are the Gilbreth Scaffold, the packet method and the fountain trowel for rapid and economical brickwork. We are general licensees for the Corrugated Concrete Pile, and for the cushion and jet method of driving concrete piles. These piles save time and money on foundation work, as the foundations do not have to be carried down to the water level in the ground.



We have also the exclusive right to build the hollow reinforced dams invented by Wm. M. Ransom, and designed by The Hydraulic Properties Co., of Providence, R. I. These dams are cheaper and more rigid than any other concrete dam. They are so designed and constructed that they cannot slide down stream nor turn over. After an experience of twenty-four years in concrete work, and after having built many large dams with never a single defect or repair, we unhesitatingly endorse the Ransom Hollow Dam as being the safest, quickest and most economical dam that has ever been designed or built.

Our work, in all lines of construction, extends from Eastport, Maine, to San Francisco and Seattle; from Montreal to the Gulf of Mexico. Ninety per cent. of our work has been repeat orders from previous customers, for some of whom we have executed over a dozen contracts.

FRANK B. GILBRETH, General Contractor
60 Broadway, New York

The reason that our customers give us repeat orders is because we can save time---much time---in the construction. We can, under the Cost-Plus-A-Fixed-Sum contract, begin work before the plans are completed. We thus save the time that is usually lost waiting for complete plans, specifications and details.

Detailed information as to the time and money that we are able to save for the owner can best be obtained from our customers themselves---owners who, year after year, give us work without competition, and on the Cost-Plus-A-Fixed-Sum basis.

The following letter is from the owner of one of the many buildings that we built in San Francisco after the great fire. It shows the satisfaction that our work has always given :

SAN FRANCISCO, CAL., May 22, 1909.

FRANK B. GILBRETH, ESQ.,
60 Broadway,
New York City.

Dear Sir:—

It is now nearly two years since you completed our office building at the corner of California and Drumm Streets, San Francisco, California, and we desire to again express our appreciation of the fine quality of workmanship and the satisfactory results of having you build this work on your form of contract.

We have had several people inform us that they consider our building the best west of Chicago. We do not hesitate to say that this belief of totally unbiased people is a fact. Our St. Clair building—so called—is undoubtedly the finest building in San Francisco—that is, if anyone is a believer in reinforced concrete construction, as we are. On several occasions we have been required, through the necessity of making changes in the building, to drill into the concrete walls. The workmen employed to do so have complained bitterly of the hardness of the task, saying that the walls resembled granite. This is, of course, the result of honest, careful construction and the use of the best materials.

Wishing you every success, I remain,

Very truly yours,

George Boyd.

FRANK B. GILBRETH. General Contractor